关于齐峰新材料股份有限公司
申请向特定对象发行股票审核问询函的回复

2023 6 29

2023 120112

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2 14.34% 10.84% 7.83%

5.89% 13,008.73

12,584.41 -635.51 -683.36

72,418.02 66,672.49 69,101.98 65,218.65

21.64% 18.91% 23.08% 21.59%

33,652.73 50,530.82 68,481.69

59,337.41 10.06% 14.33% 22.88%

19.64% 2022 12 1,250

4,000

6

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2023 1-9 271,349.84

15,828.05 7.85% 13.46%

2021 2023

2021

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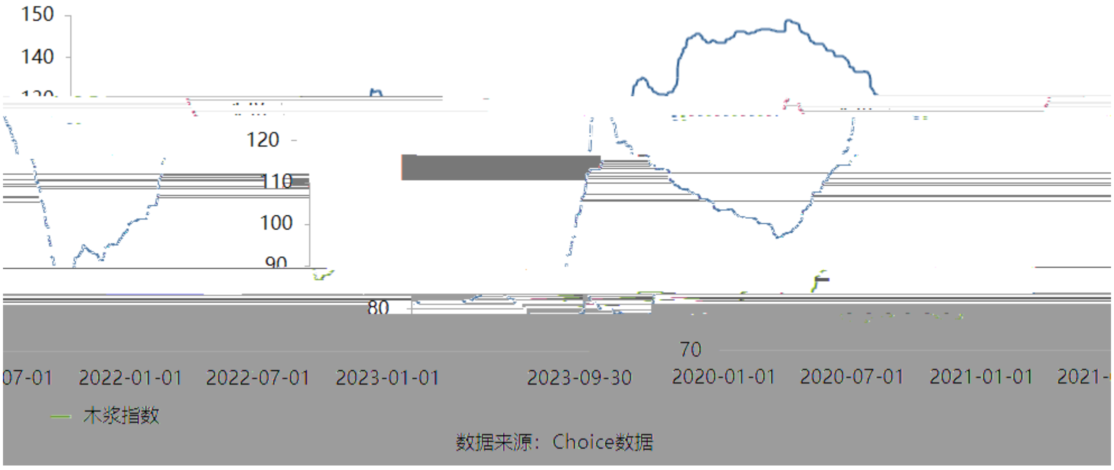
2020 2021 2022 2023 1-9



Choice

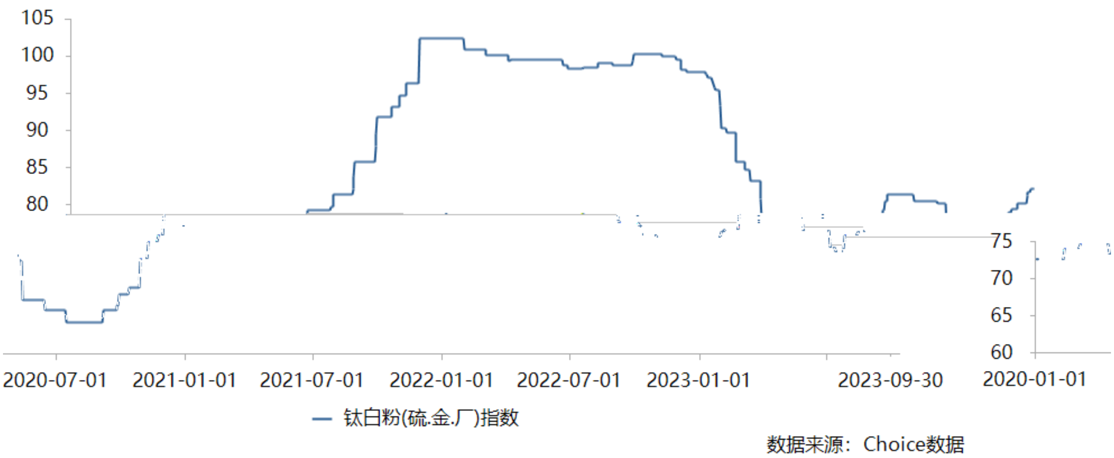
2020 2021 3

2021 11 2022 10

2023 5

2020 2021 2022 2023

1-9



Choice

2020 9 2021 5

2022 6 2022 10

2020 2021 2022 2023 1-9

	2023 1-9			
	4,546.55			
	12,973.57			

2021 2022 **2023 1-9** 4,269.83

/ 5,139.60 / **4,546.55** / 20.37% **-11.54% 2020**

2021 2022 2023 1-9

2022

2022

2023 1-9 13.46%

5.48 15,828.05 3624.80%

2

2020 2021 2022 2023 1-9

	2023 1-9			
	270,401.47			
	26.63			
/	10,154.15			
/	8,787.75			
/	1,366.41			
	13.46%			

2020 2021 2022 2023 1-9

8,475.13 / 9,997.09 / 10,417.51 / **10,154.15** /

1,521.97 / 420.42 / **-263.36** /

7,259.84 / 8,913.00 / 9,601.82 / **8,787.75** /

1,653.16 / 688.82 / **-814.07** / 2020 2022

2# 15#

2022

2022

3

2023 9 30

25 52.99

4

1

2020 2021 2022 2023 1-9

		2023 1-9			
		233,431.94			
		22.77			
		23.70			

1
2

2012 49.40

2021 114.97 10

2022 105.69 8.07%

2022

2021 67,575.81

2022 IPO “ 12

/ ” 5 / 2021

12

2022 381,249.22 33.04 32.17

19.32% 21.03% 24.50% PM5

2021 12 7

2020 2021 2022 2023 1-9

	2023 1-9			
	33.26			

2021 2022

2020 2022 14.56 27.00

27.65 39.03

2022 2#

	2023 1-9			
	22.77			
	33.26			
	68.47%			

2020 2021 2022 2023 1-9

68.47%

2023

1-9

	2# 2022 4 2# 2# 2022 1 4
	15# 2022 5 2023 3 15# 15# 15# 2023 3 15# 4,167 / 2023 3-6 1,671 2,344 2,729 2,185 2023 7 3,962
	25# 26#
	23#

	2022

2023 1-9

	2023 1-9	
	68.47%	
	71.13%	
	77.24%	
	82.48%	

2023 7-9

	2023 7-9
	73.80%
	82.42%
	87.53%

93%

2023

8.06 8.75

2

2023 1-9

		2023 1-9	2022 1-9	
		18.03%	18.83%	-0.79%
		39,587.18	32,940.47	20.18%
		9.19%	12.56%	-3.37%
		38,442.19	57,061.50	-32.63%
		13.46%	7.98%	5.48%
		15,828.05	424.94	3624.80%

2023 1-9

2023 1-9

2023 1-9 13.46% 5.48

15,828.05 3624.80%

2022 2021

2022

2022 46,543.62 4.36%

2022

13,569.46 2021 4,637.48 2022

48,503.42 2021 55,070.98 6,567.55

5.18 2022

2022 71,481.17 29.85%

2022 24,688.06

52.63% 2022

		2022	2021	2020
	/			
	/			
	/			

	/			

	2022	2021	2020

2020 2022

2020 2022

	2022		2021		2020
	1,101.56				

2020 2021 2022

50% 40% 34%

2 1

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2023 1-9 13.46%

5.48 15,828.05 3624.80%

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2022 11 “ ”

2023 7 10

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2023 7 12 13

2023 7 24

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2023 1-9 271,349.84

15,828.05 7.85% 13.46%

2021 2023

2021

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2020 2021 2022 2023 9

	2023.9.30			
	88,828.22			
	8,185.97			
	80,642.25			
	271,349.84			
	22.29%			

2023 9

2020 2021 2022 2023 9

80,642.25

22.29%

2020 2021 2022 2023 9

8

2023

9

99,085.67 6,431.48

2

2020 2021 2022 2023 9

2023 9 /2023 1-9				
		77,618.19	145,833.83	80,642.25
		298,393.37	621,250.36	271,349.84

1

		19.51%	17.61%	22.29%

2023 9

3

2020 2021 2022 2023 9

2023 9 30			
1		1,078.50	1.21%
2		1,008.30	1.14%

3		956.83	1.08%
4		893.34	1.01%
5		837.66	0.94%
		4,774.62	5.38%
2022 12 31			
1			
2			
3			
4			
5			
		5,378.01	**6.89%**
2021 12 31			
1			
2			
3			
4			
5			
		4,637.92	**6.24%**
2020 12 31			
1			
2			
3			
4			
5			

2020 2021 2022 2023 9

7.77% 6.24% 6.89% 5.38%

2020 2021 2022 2023 9

	2023.9.30							

	83,636.35	94.16%						
	934.72	1.05%						
	685.75	0.77%						
	1,860.66	2.09%						
	1,710.74	1.93%						
	88,828.22	100.00%						

2020 2021 2022 2023 9

2020 2021 2022 2023 9

	2023.9.30			
	88,828.22	78,084.21		
	2023 10-11			
	46,802.55	63,611.78		
	52.69%	81.47%		

2020 2021 2022 2023 9

52.69% 2023 9

2020 2021 2022 2023 9

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1		60	
2		60	
3		90	
4		30	
5		90	
6		60	
7			
8			
9			
10		60	

2020 **2021** **2022** **2023** **9**

1 2020

2021 2022 **2023** **9**

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2020 2021 2022 2023 9

	2023.9.30			
	19,777.60			
	22,437.99			
	42,215.59			

2020 2021 2022 2023 9

33,158.16 49,291.39 63,599.11

42,215.59

1

2020 2021 2022 2023 1-9

103.56% 97.09% 95.95% **103.38%**

103.85% 97.13% 95.81% **104.08%**

2018

	2023.9.30					
	22,437.99					
	23,964.59					

20

2-3 2020

2021 2020 2022

2021 6,260.96 2022 12

2023 2022 10

2023 9

2

2020 2021 2022 2023 9

	2023.9.30							
	6,319.68	31.95%						
	6,696.66	33.86%						
	6,761.27	34.19%						
	19,777.60	100.00%						

2020 2021

2022 2023 9

75.68% 74.02% 80.47% **65.81%**

2020 2021 2022 2023 1-9

	2023 1-9			
	4,546.55			
	12,973.57			

2021

2022

40~70

2022 12

2022 12

2023

2020 2021 2022 2023 9

2020 2021 2022 2023 9

	2023.9.30		
	19,777.60	18,327.63	92.67%
	22,437.99	15,936.63	71.03%
	42,215.59	34,264.26	81.16%

1 2020.12.31 2021.12.31 2022.12.31

6 2020.12.31 2021.6.30

2023.9.30 **2023.11.30**

2 = /

2020 **2021** **2022** **2023** **9**

77.47% 72.29% 81.72% **81.16%**

2 **2020**

2021 **2022** **2023** **9** 6.41 7.84

4.83 **5.65**

4

1

2020 **2021** **2022** **2023** **9**

		2023.9.30			

2

1

2-3

2020

2 2022 12

3 2023

4

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2

2020 2021 2022 2023 1-9

14.34% 10.84% 7.83% **13.46%**

13.46% 2022

5.63

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2020 2021 2022 2023 9

77.47% 72.29% 81.72% **81.16%**

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2023 9 30

		4,050.23		R1
		1,018.32		R1
	1	5,016.29		
		10,039.58		PR1
	“ ”	2,064.05		
		701.62		2
	“ ”	3,248.57		
	“ ”	1,847.77		
	“ ”	100.23		
		28,086.66	-	-

2023 9 30

2

2023 9 30 113.84

	44.12	38.75%
	60.94	53.53%
	8.79	7.72%
	113.84	100.00%

2023 9 30

3

2023 9 30 711.34

	221.01	31.07%
	490.33	68.93%
	711.34	100.00%

2023 9 30

4

2023 9 30 42,367.83

		2,149.00		
		34,188.76		
		6,030.07		
		42,367.83		

2023 9 30

5

2023 9 30 11,070.93

2023 9 30

6

2023 9 30 8,986.93

	167.01	[redacted]
	8,168.86	90.90%

15,070.93

11,070.93 + 4,000.00

4.13% 30%

18

2023 3 6

2023

2023 3 6

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4

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3 2023

4 2020 2021 2022 2023 9

5

6 2020 2021 2022 2023 9

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1

2023 1-9 271,349.84

15,828.05 7.85% 13.46%

2021 2023

2021

2
3

4

18

1,250.00 4,000.00

5,250.00

3 20

8 25.62%

74.89% 86.09% 68.20%

59.15%

18 2023 3 31

26.31% 5.31 4.85

40.71%

1

2

18

27,457.60

1

5,000.00

2023 4 26

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2

2023

2023 12 22

5,000.00

1

1

0%

2

2023

62,403,630

27,457.60 5,000.00

2023 11 30

8.15 / 40%

6,888.83

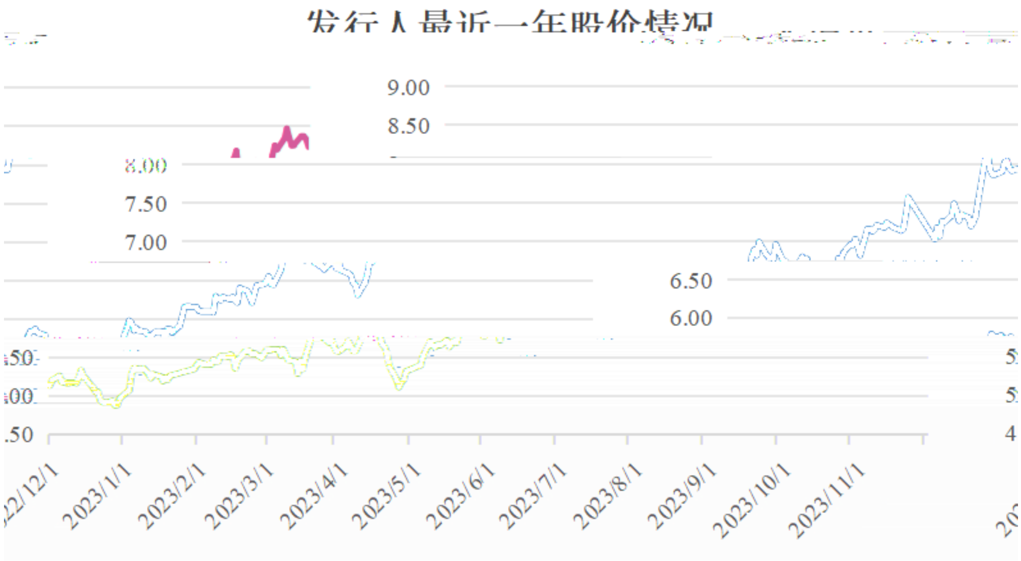
34.79% 70%

2

150%

150%

2023 11 30



Choice

2023 11 30

20 60 120 **8.15**

/ **7.54** / **7.18** / **7.18** /

10% 20% 30%

/	7.18	6.46	5.74	5.03
	49,461.82	44,515.64	39,569.46	34,623.28
	22,457.60	22,457.60	22,457.60	22,457.60
	220.25%	198.22%	176.20%	154.17%

2023 11 30 120

30% **154.17%**

150%

3

1 44,444,445

62,403,630

2

3

4

2023

2023 12 22

2023

2023 12 22

2023

2023 12 22

1

3

2023 7-9 73.80%

2 2020

2021 2022 2023 1-9 103.85%

97.13% 95.81% 104.08%

70% 25%

3800mm

8 2022

40.93 48.93 2022

19.55% 16.35%

5% 2022

105.69 2025 122

2

2020 2021 2022 2023 1-9

25%

3

3800mm

2020 2021 2022 2023 1-9

“ ” “

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2023 9 30

78,966.47

5.33% 2022

3 5%

2023

2025

=2025

-2022 22,125.88

			(	(	(

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2023 9 30

50,911.23

		78,966.47
		50,911.23
		42,060.87

1

2023 1-9

13,000 / 4,600 /

	1 80%	2~14
	43,127.58	53,909.47
	5,511.87	6,889.84
	53,810.19	67,100.28

2

	1 80%	2~5	6~14

	3,226.09	4,018.18	3,999.18
	4,864.49	6,066.18	6,047.18

4,952.20

	1 80%	2	3	4	5	6~14
	53,810.19	67,100.28	67,100.28	67,100.28	67,100.28	67,100.28
	199.69	249.61	249.61	249.61	249.61	249.61
	4,864.49	6,066.18	6,066.18	6,066.18	6,066.18	6,047.18
	5,125.64	6,583.93	6,583.93	6,583.93	6,583.93	6,602.93
	1,281.41	1,645.98	1,645.98	1,645.98	1,645.98	1,650.73
	3,844.23	4,937.95	4,937.95	4,937.95	4,937.95	4,952.20

2020 2021 2022 2023 1-9

		2023 1-9	2022	2021	2020	
		233,431.94	271,381.61			278,027.25
/		9,849.64				9,546.44
	67,100.28	204,492.62	252,391.52			248,248.97

/	8,387.54	8,628.55				8,527.96
	6,738.68	6,717.32				6,683.56
	861.23	1,025.25				975.59
		239.84				241.08
		462.80				444.35
	16.12%	12.40%	7.00%			10.81%

16.12%

2023 1-9

10,635.55 /

11,570.49 /

9,546.44 /

	2023 1-9	2022	2021	2020
	4.46	5.00		
	4.64	4.96		
	16.14%	11.14%		
	1.26	1.76		
	1.32	1.67		
	17.14%	11.63%		

16.12% 2023 1-9

16.14% 2023 1-9

17.14%

17.60%

	2022	2021	2020
	20.35%		
	16.12%		

2023

1-9 10,635.55

2

4,284.04

2020-2022

2020-2022

2020-2022				
	T+3	T+4~T+7	T+8	T+9~T+16

2020-2022

1.11% 28.38%

“ ” “

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2019

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1 2023

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2023

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6 2020 2021 2022 2023

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6 2023

1-9

（本页无正文，为《上会会计师事务所（特殊普通合伙）关于齐峰新材料股份有